### **BOARD OF DIRECTORS HANDBOOK**

#### Include in this manual:

- Copy of the by-laws.
- Job Description for board members and committee chair people, including term limits and rotations.
- Addresses, phone numbers, and fax numbers for all board members.
- Descriptions of all committees.
- An organizational chart (who reports to whom and when).
- Board policies and procedures manual.
- Scheduled meetings for the next twelve months, including committee meetings.
- Financial statements of the organization for past two years. Copy of the projected budget for current year.
- Fundraising plans and minimum solicitation requirements for the board members.
- Minutes from meetings of the past year.
- Any brochures and marketing information that is pertinent to the board.

# BOARD STANDING COMMITTEES

BOARD ORIENTATION
INVESTMENT COMMITTEE
NOMINATING (BOARD) COMMITTEE
AUDIT COMMITTEE
FINANCE COMMITTEE
MASTER PLAN COMMITTEE
MARKETING COMMITTEE
FUND DEVELOPMENT (SPECIAL EVENTS COMMITTEE)



NAME			

# INDIVIDUAL BOARD MEMBER ASSESSMENT RATE YOUR SKILL LEVEL FOR EACH DOMAIN 1 BEING THE LOWEST 10 BEING THE HIGHEST

INDIVIDUAL	1	2	3	4	5	6	7	8	9	10
SKILL/KNOWLEDGE										
KNOWLEDGE OF										
PERFORMING TREE										
PROGRAMS										
ADMINISTRATION										
EXPERIENCE										
FISCAL MANAGEMENT										
EXPERIENCE										
FINANCE/ACCOUNTING										
BANKING AND TRUST										
INVESTMENTS										
FUNDRAISING										
(PROFESSIONAL)										
FUNDRAISING										
(LEVERAGING LARGE										
FUNDS)										
GOVERNMENT										
CONTRACTS										
BOARD DEVELOPMENT										
GENERAL NON PROFIT										
EXPERIENCE										
HUMAN RESOURCES										
EXPERIENCE										

# Trustees Self Evaluation Checklist

# Can you answer YES to each of these questions?

- 1. Do you understand the complete picture, direction, and mission to raise money?
- 2. If a case statement has been prepared, do you understand why people should support the organization?
- 3. Are they able to contribute within their means?
- 4. Do you help identify new prospective donors to the organization's Board of Development staff?
- 5. Do you cultivate new donors?
- 6. Are you good at writing personal notes and thanking donors for giving?
- 7. Do you understand that people give to people, not organizations?
- 8. Would you be comfortable accompanying others in a solicitation visit?
- 9. Have you made introductions and let your name be used for others to be used for solicitation visits?
- 10. Will you follow-up on all the commitments they make?

# THE IMPORTANCE OF BOARD COMMITTEES

- To divide the labor and share leadership.
- To utilize specific talents and knowledge of board members.
- To increase input in decision-making and permit broader participation by all board members.
- To analyze issues and propose alternative means for action.
- To provide continuity within the organization.
- To remove routine tasks from monthly board consideration.

### **INDIVIDUAL BOARD MEMBER RESPONSIBILITIES**

- Attend regularly scheduled Board meetings to conduct the board level business of the organization.
- Seek involvement and interest of the community in the organization's progress.
- Contribute annually from personal resources (amount determined by the board).
- Participate actively on at least one committee of the organization.
- Actively raise funds for the organization by direct contact with current and prospective donors, with assistance from staff.

# **BASIC RESPONSIBILITIES OF A NON PROFIT BOARD**

### **EFFECTIVE COMMITTEE CHECKLIST**

- ✓ Define the purpose of the committee.
- ✓ Define limits (time frame, budget, authority).
- ✓ Determine size and composition based on committee's function and expertise of participants.
- ✓ Appoint an appropriate committee chair.
- ✓ Orient the chair and committee meetings.
- ✓ Always develop an agenda for committee meetings.
- ✓ Monitor committee meeting progress.
- ✓ Make effective use of the committee's product.
- ✓ Prepare, present reports and recommendations to the full board for action.

#### ROLES AND RESPONSIBILITIES FOR THE BOARD OF DIRECTORS

- Establish and maintain the organization within all legal and governmental guidelines.
- Hire senior administrative staff.
- □ Replenish the board with needed talents and skills as openings appear.
- Monitor the impact of the organization on the community.
- Establish and maintain a public relations program.
- Monitor senior administrative staff performance.
- Identify individual talents skills necessary to maintain an effective board.
- Establish performance standards for board members.
- Organize the board for maximum effectiveness.