

Key Questions for Getting Started with Partnering

Questions	Answers
What are my program's outcomes and impacts?	<p>Outcomes: Medium to long-term results limited to a specific group or location (e.g., high school students; a neighborhood or zip code).</p> <ol style="list-style-type: none"> 1. 2. <p>Impacts: Sustained, significant social change requiring multiple years of effort (e.g., increase graduation rate for the whole school district).</p> <ol style="list-style-type: none"> 1. 2.
What other organization are committed to these outcomes and impacts?	
Which of these organizations is my program working with?	
Which of these organizations is working together? How and for how long?	

Partnership Logic Model Development Tool

(Source: Child Trends “Using a Logic Model to Guide the Assessment of Program Quality and Capacity”, Early Childhood Highlights, 2010, adapted, expanded)

Inputs	Activities	Outputs	Outcomes	Impacts
<p>Do you have a compelling vision that underscores the challenge or need?</p> <p>Do you have a clear mission statement and strategic plan?</p> <p>Have you established strong community partnerships?</p> <p>What resources are necessary to implement and sustain your program?</p> <p>Does your program have a stable funding source?</p> <p>Is a partner and personnel recruitment, selection, and training system in place?</p> <p>Does your program have a manual or handbook or curriculum that “lays out” what it does?</p> <p>Do you have in-house or external support for data collection and program evaluation?</p>	<p>What services/activities does your program carry out?</p> <p>What are the core services/activities of your program?</p> <p>Are current services/activities addressing identified needs?</p> <p>Are services/activities aligned with strategic goals and objectives?</p> <p>Are services/activities addressing risk and protective factors, or other factors?</p> <p>Are evidence-based practices being used?</p> <p>Are services/activities implemented as planned (fidelity)?</p> <p>What level of intensity (frequency and duration) is needed?</p> <p>How is program fidelity monitored or measured?</p>	<p>Are you routinely collecting data for performance management (e.g., services delivered, attendance rates, etc.)?</p> <p>Do you have an organized, efficient way of tracking these data (e.g., management information system)?</p> <p>Are you collecting data on program quality (e.g., participation, engagement, and retention)?</p> <p>Are your services/activities reaching the target population?</p>	<p>Do you have a theory of change?</p> <p>Are your outcomes guided by this theory of change?</p> <p>What are your outcomes?</p> <p>Are they realistic?</p> <p>Are they measurable? Have you specified data indicators that can be easily and repeatedly acquired?</p> <p>Are they related to outputs?</p> <p>Are data being collected on your identified outcomes?</p> <p>How often?</p> <p>By whom?</p> <p>Over what time span?</p> <p>What are some benchmarks to indicate that you are making progress toward achieving your outcomes?</p>	<p>Are your impacts guided by your theory of change?</p> <p>What are your impacts?</p> <p>Are they realistic?</p> <p>Are they measurable? Have you specified data indicators that can be easily and repeatedly acquired?</p> <p>Are they related to your outcomes? (e.g., outcomes consistently achieved lead to the impacts).</p> <p>Are data being collected on your identified impacts?</p> <p>How often?</p> <p>By whom?</p> <p>Over what time span?</p> <p>What are some benchmarks to indicate that you are making progress toward achieving your impact?</p>

Designing My Organization for Partnering

Elements of Design	Partnering Features	How We Will Do It or Already Do It
Strategy	Organization's program strategy is linked with the partnership's shared, long-term strategy for a specific social solution or change.	
Structure	Organization's staff is consistently involved in interagency and/or cross-sector work groups or teams of the partnership.	
Processes	Organization's daily, routine activities for getting things done involves other organizations of the partnership; processes such as joint case planning, joint service delivery, planning special activities together, etc.	
People	Organization's staff has as part of their regular duties the task of working with others outside the organization's boundaries.	
Resources/Rewards	Organization shares its resources with other organizations to support joint efforts and when possible joins with them to secure and allocate new resources.	